



FranklinCovey's All Access Pass™ provides the ultimate flexibility for clients who intend to sustainably impact their organization's performance. This annual renewable pass allows expanded access to FranklinCovey's world-class content, assessments, videos, tools, and digital assets.

- 1 Flexibility:** Access FranklinCovey content across multiple delivery formats.
- 2 Impact:** Organize FranklinCovey content around specific business-related needs.
- 3 Value:** Dramatically increase the number of people you can impact, and at a lower price per person.

FRANKLINCOVEY ALL ACCESS PASS



• Access to:

- 23 FranklinCovey content areas
- 7 FranklinCovey Assessments
- 33 LiveClicks® webinars
- 130 FranklinCovey InSights™ (Single-Point E-Learning Lessons)
- 25 FranklinCovey Excelerators® (E-Learning Courses)
- Digital participant materials

• Facilitator resources:

- Unlimited virtual facilitator certifications
- Work session PowerPoints®
- Program videos
- LiveClicks® webinar licenses (quantity varies)

• Pass pricing for:

- Pre-packaged participant materials
- Pre-packaged facilitator materials
- Books
- FranklinCovey consultants
- Custom solution design
- LMS integration services

FEATURES AND BENEFITS

Expand your reach and achieve your learning objectives with the FranklinCovey All Access Pass. With a wide array of training, tools, and resources available live, live-online, and on demand, you can use FranklinCovey content to benefit your organization in a wide variety of ways.

1 Flexibility: Access FranklinCovey content across multiple delivery formats.

CONTENT AREAS	ALL ACCESS PASS
<i>The 7 Habits of Highly Effective People®: Signature Edition 4.0</i>	X
<i>The 7 Habits of Highly Effective People®: Foundations</i>	X
<i>The 7 Habits for Managers®</i>	X
<i>7 Habits Leader Implementation: Coaching Your Team To Higher Performance</i>	X
<i>Leadership Foundations™</i>	X
<i>Leadership: Great Leaders, Great Teams, Great Results®</i>	X
<i>Leadership Modular Series: Building Process Excellence</i>	X
<i>Leadership Modular Series: Clarifying Your Team's Purpose & Strategy</i>	X
<i>Leadership Modular Series: Leading Across Generations</i>	X
<i>Leadership Modular Series: The 4 Imperatives of Great Leaders</i>	X
<i>Leadership Modular Series: Inspiring Trust</i>	X
<i>Leadership Modular Series: Unleashing Your Team's Talent</i>	X
<i>Leaders@Change</i>	X
<i>Millennials@Work</i>	X
<i>Managing Millennials</i>	X
<i>The 5 Choices to Extraordinary Productivity®</i>	X
<i>Building Business Acumen™</i>	X
<i>Project Management Essentials for the Unofficial Project Manager™</i>	X
<i>Presentation Advantage®</i>	X
<i>Writing Advantage®</i>	X
<i>Meeting Advantage™</i>	X
<i>Leading at the Speed of Trust®</i>	X
<i>Speed of Trust® Foundations</i>	X

DELIVERY FORMATS	ALL ACCESS PASS
Live, classroom-based training	X
LiveClicks® virtual classrooms	X
Self-paced e-learning	X
Post-classroom reinforcement	X
Blended learning	X
Leader-led learning modules	X
Team meetings, pre-shift meetings	X
Self-printed materials	X

2 Impact: Organize FranklinCovey content around specific business-related needs. Consider the following 50 examples to jumpstart your thinking.

BUSINESS ACUMEN

1. Help a team understand the organization's business model and how they contribute to it.
2. Improve a core work process.
3. Help increase the financial and business acumen of a team.

COMMUNICATION

4. Help a large distributed workforce develop more impactful collaboration and communication skills. (See Example 1.)
5. Help a sales team make a winning presentation.
6. Run an effective project team meeting.
7. Improve a team leader's presentation at an annual kickoff meeting.
8. Increase transparency and open communication.

CONFLICT MANAGEMENT

9. Help a manager coach a challenging employee.
10. Solve a difficult conflict with a vendor.
11. Help a multinational, distributed team value differences in perspective and work approaches.
12. Deal with harassment in the workplace.
13. Help people deal with difficult co-workers.
14. Fix a toxic work environment (hidden agendas, etc.).

CUSTOMER FOCUS

15. Help a team become customer-focused instead of policy-focused.
16. Help a product team better understand market needs.
17. Improve a team's ability to handle emotional customer conversations.

PERSONAL PRODUCTIVITY

18. Help a team get aligned around its annual goals. (See Example 2.)
19. Improve time management.
20. Help team members struggling with burnout.
21. Cultivate an engaging culture of high performance.
22. Keep teams focused on the most important goals month after month.
23. Help team members say no to less important activities.
24. Create a set of organizational protocols to better manage email overload.
25. Improve team productivity.

PROBLEM SOLVING

26. Help a team brainstorm new ideas to solve a problem.
27. Help a team discover hidden resources to hit a deadline.
28. Help a team focus on what it can influence to solve a problem.

PROJECT MANAGEMENT

29. Maintain energy and motivation during a long and challenging work project.
30. Help a project team involve key stakeholders better.
31. Improve a team's ability to manage change in a project's scope or a decrease in budget.
32. Save your company time and money on a series of critical projects.
33. Conduct an effective postmortem on a failed project.

STRATEGIC LEADERSHIP

34. Define a team's quarterly goals.
35. Help a team leader assess and reorganize team members to better achieve team goals.
36. Help a senior leader assess the leadership pipeline for her organization.
37. Help a leader better create a narrative/story line around the organization's strategy.
38. Create a shared leadership framework and language throughout your organization.

TALENT DEVELOPMENT

39. Establish consistent project-management discipline inside your organization. (See Example 3.)
40. Help a team leader who is struggling to delegate.
41. Work with a team leader to develop a hiring plan to better achieve team goals.
42. Help develop a solid base of leadership character.
43. Set up a performance agreement with employees.

TEAM BUILDING

44. Give team leaders the tools they need to engage their teams around a company initiative.
45. Increase team engagement.
46. Build a culture of integrity and ethics.
47. Align a team's goals to the goals of their boss.

VISION AND PURPOSE

48. Help employees understand the organization's vision.
49. Help a team leader evaluate talent and operational competencies against an annual strategic plan.
50. Increase commitment to the organization's strategic plan.

EXAMPLE 1	EXAMPLE 2	EXAMPLE 3
<p>You need to help a large distributed workforce develop more impactful collaboration and communication skills.</p> <ul style="list-style-type: none"> • <u>Pework:</u> FranklinCovey InSights™ videos, <i>Win-Lose Conditioning</i> and <i>Street Hawkers</i> • <u>LiveClicks® Webinar Workshop:</u> <i>The 7 Habits Jumpstart: Habits 4-7</i> • <u>Reinforcement:</u> Online Excelerators course, <i>The 3rd Alternative: Conflict Resolution</i> 	<p>You want to help a team get aligned around its annual goals.</p> <ul style="list-style-type: none"> • <u>Pework:</u> 5 Choices® Assessment • <u>Facilitator-Led Workshop:</u> <i>The 5 Choices to Extraordinary Productivity®</i> • <u>Application:</u> Utilize the Q2 conversation tool • <u>Reinforcement:</u> FranklinCovey InSights™ videos, <i>Begin with the End in Mind</i> and <i>Wildly Important Goals</i> 	<p>You want to establish consistent project-management discipline inside your organization.</p> <ul style="list-style-type: none"> • <u>Pework:</u> FranklinCovey InSights™ video, <i>Contribution</i> • <u>Facilitator-Led Workshop:</u> <i>Project Management Essentials</i> • <u>Facilitated Work Processes:</u> The <i>Project Management Essentials</i> tools (e.g. key stakeholder interview, project scope statement, etc.) • <u>Reinforcement:</u> Online Excelerators® course, <i>Introduction to Project Management Essentials</i>

3 Value: Dramatically increase the number of people you can impact, and at a lower price per person.